

Galliard's Resilience in Downturn Equity Markets

APRIL 2025

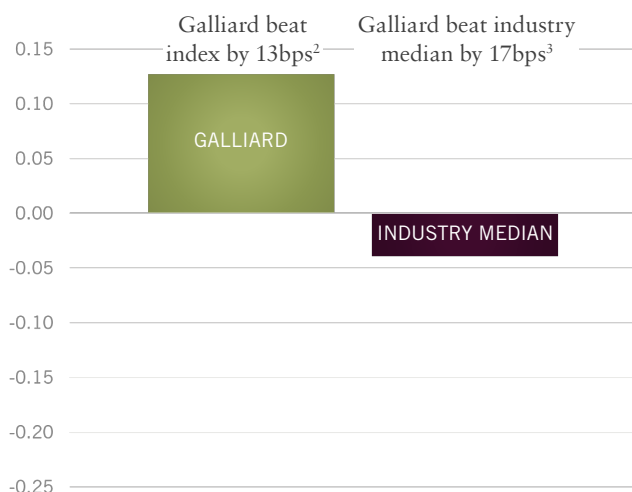
Investors typically invest in core fixed income assets to contribute to long-term portfolio performance while also providing portfolio stability, particularly relative to the potential volatility from equity strategies. We feel it is critical that fixed income investors focus on risk-adjusted returns, and not just absolute performance. However, not all risk-adjusted returns are the same and we believe core-fixed income portfolios need to provide protection when investors need it most, during times of market stress. Galliard's investment philosophy, represented in the historical performance of our Broad Market Core strategy, illustrates that our investment style historically has provided resilience during periods of "risk off" markets, continuing to provide the positive benchmark relative excess returns that our clients seek.

Risk management is an important consideration when choosing an active fixed-income manager.

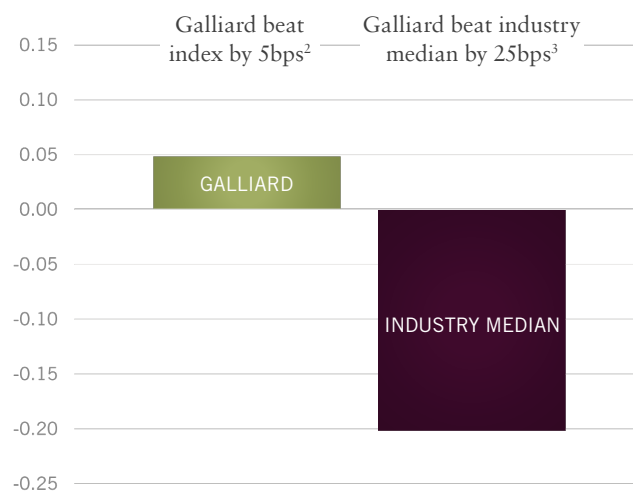
As an example, in periods where the S&P 500 declined, Galliard's Broad Market Core ("Core") strategy has outperformed its market benchmark. From 2015 to 2024, there were 27 periods where the S&P 500 had a negative rolling 3-month return (see graph below). During those periods, our Core strategy beat its benchmark, the Bloomberg U.S. Aggregate Bond Index, by an average of +13 basis points. Broadening the comparison to our peer universe, the industry median of the Nasdaq eVestment Core universe underperformed the benchmark over the same rolling periods by -4 basis points. This translates to Galliard's Core strategy having outperformed our industry peers by +17 basis points when the S&P 500 was in decline. Notably, when the S&P 500 declined by more than 5%, our Core strategy maintained its performance advantage, outperforming the benchmark by +5 basis points while the industry median underperformed by -20 basis points resulting in Galliard adding +25 basis points over the industry median in the most challenging market conditions. Risk management is an important consideration when choosing an active fixed-income manager.

AVERAGE 3-MONTH ROLLING EXCESS RETURNS IN NEGATIVE EQUITY MARKETS¹

WHEN THE S&P 500 WAS NEGATIVE...



WHEN THE S&P 500 WAS DOWN BY MORE THAN 5%...

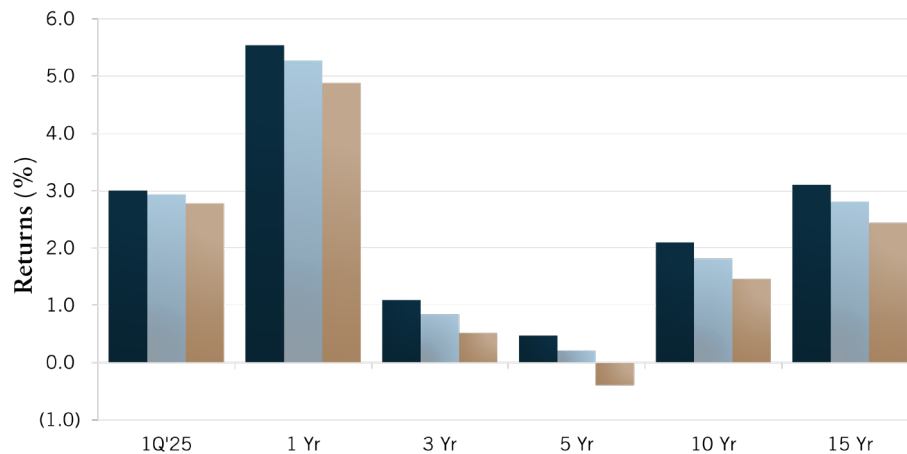


GALLIARD'S RESILIENCE IN DOWNTURN EQUITY MARKETS



While this example is just one market environment, Galliard's time-tested philosophy, which emphasizes high quality-spread sectors, fundamental research based relative value, and strategic diversification, has resulted in positive long-term results and strong risk-adjusted returns across market environments for the past 29+ years. We focus on executing a fixed income approach that aims to provide downside protection when investors need it the most. In risk-off scenarios, our strategy has historically resulted in risk-adjusted returns and positive excess returns as demonstrated by our outperformance relative to the Bloomberg U.S. Aggregate Bond Index and the industry median of our peer group when the S&P 500 is declining—providing clients with the stability they seek in fixed income.

GALLIARD BROAD MARKET CORE ANNUALIZED PERFORMANCE⁴



	1Q'25	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr
■ Broad Market Core Composite (before fees)	3.00	5.54	1.09	0.47	2.10	3.10
■ Broad Market Core Composite (after fees)	2.94	5.28	0.84	0.21	1.81	2.81
■ Bloomberg U.S. Aggregate Bond Index ⁵	2.78	4.88	0.52	(0.40)	1.46	2.44
Value Added (before fees)⁶	+0.22	+0.66	+0.57	+0.87	+0.63	+0.67

1: Rolling 3 month excess returns for Galliard Broad Market Core were calculated by Nasdaq eVestment relative to the Bloomberg U.S. Aggregate over the past 10 years, ending 12/31/2024. All returns are before fees. Data retrieved 2/7/2025. 2: Benchmark is the Bloomberg U.S. Aggregate Bond Index. 3: Returns were averaged relative to the Nasdaq eVestment U.S. Core Fixed Income peer universe. 4: Returns for periods less than one year are not annualized. Returns designated as being “before fees” are before investment management fees and include all income, realized and unrealized gains and losses, and all transactional costs. Returns designated as “after fees” are the “before fees” returns less the maximum investment management fee of 0.25% which may be charged by Galliard for management of each client’s account. Prior to 4/1/2021 the maximum fee which could be charged by Galliard was 0.30%. Historical composite returns shown as after maximum fees reflect this fee reduction on the respective date. Returns also include the effect of compounding these fees and will be rounded to the nearest basis point. A client’s return will be reduced by any fees and other expenses it may incur in the management of its account. Galliard’s advisory fees are disclosed in the firm’s Form ADV Part 2 which is available upon request. 5: Benchmark returns do not include potential transaction costs or management fees. For comparison purposes the benchmark is fully invested and includes the reinvestment of income. While it is believed that the benchmark used here represents an appropriate point of comparison for the composite referenced, prospective investors should be aware that the volatility of the above referenced benchmark or index may be substantially different from that of the composite; and holdings in the composite may differ significantly from the benchmark or index if the investment guidelines and criteria are different than the composite. 6: Value added before investment management fees; may not add due to rounding. **Past performance is not an indication of how the investment will perform in the future.**

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